

## REGISTRATION FORM

Date: March 27, 2003  
Time: 8:00 AM to 5PM  
Seminar Cost: \$175 for first Person/\$125 Each Additional Person\*\*

Location: Wyndham Gardens Hotel  
2600 Yorkmont Rd.  
Charlotte, NC 28208  
Phone: (704) 357-9100

Lodging Reservations: 1-800-889-8846\*\*

### Seminar Registration:

\* Deadline for registration is March 21, 2003.

\* Registration fee will not be refunded unless official cancellation is made by March 20, 2003.

\* FAX Seminar Registration form to **Mona Rabon** at **704-330-4011**,  
or call **Mona** at **704-330-4654** to reserve your seat. You will be contacted with an official  
registration confirmation number. Seminar code: IBS 7004-01

\*\* Lodging is not included in the registration fee.

Name	Title/Position	
Organization	Business Type	
Street Address	Suite Number	
City	State	Zip Code
Phone	Fax	e-mail

Payment (please circle): Visa, MC, Check\*

Name on Card: \_\_\_\_\_

Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

\* If paying by check, the check must be received within 5 business days following official registration. List your registration confirmation number on your check.

Payable to: Central Piedmont Community College  
Attn: Mona Rabon, North Annex  
P.O. Box 35009  
Charlotte, NC 28235-5009

### Lodging:

\*\*A special conference rate of \$71.00 (plus tax) single, \$71 (plus tax) double has been arranged with the Wyndham Gardens Hotel, 2600 Yorkmont Road, Charlotte, NC 28208. Please make your reservations directly with the hotel by calling 1-800-889-8846. Mention "**US Export Regulations Seminar**" to receive the special rate through March 10, 2003.

# "U.S. Export Regulations Seminar"

*Sponsored by North Carolina District Export Council, Carolinas Export Assistance Center,  
The Charlotte Business Journal, and Central Piedmont Community College*

Conducted by export specialists of:

- **Foreign Trade Division (FTD)**  
U.S. Census Bureau  
Department of Commerce
- **Bureau of Industry and Security (BIS)\*\***  
U.S. Department of Commerce
- **Office of Foreign Assets Control (OFAC)**  
U.S. Department of Treasury
- **Office of Defense Trade Controls**  
U.S. Department of State
- **Outbound Enforcement Team**  
U.S. Customs Service

**Thursday, March 27, 2003  
8:00 a.m. - 5:00 p.m.**

**Wyndham Gardens Hotel  
2600 Yorkmont Rd.  
Charlotte, NC 28208**

Eight international trade specialists from five key U.S. Government agencies will conduct this comprehensive all-day seminar. The program is designed to inform exporters, freight forwarders, customs house brokers, carriers, and others involved in the export process about U.S. export regulations and requirements.

## Discussion Topics

### **Shipper's Export Declaration (SED)**

- Legal Requirements
- U.S. Principal Party in Interest (USPPI)
- Step-by-step process of filing the Shipper's Export Declaration (SED)
- SED Exemption Statements
- Confidentiality of SED Data

### **Automated Export Systems (AES)**

- What is the Automated Export System?
- Benefits of AES
- Export Filing Options
- How to Get Started in AES

### **Commodity Analysis**

- Structure
- Export/Import Classification
- Canadian Data Exchange
- Data Processing

### **Customs**

- Customs Law Enforcement Authority
- What Customs Looks For
- Trade Responsibilities
- Common Misconceptions
- Filing Options

### **Office of Foreign Assets Control (OFAC)**

- Sanction Objectives
- Sanction Targets
- Sanction Prohibitions
- Who is subject to U.S. Jurisdiction?
- Effective Compliance Strategies

### **State Department**

- Licensing Processing Times
- Requirements for Electronic Submissions
- Congressional Notification
- Defense Export Trends
- Defense Trade Security Initiative
- New License Authorization
- ITAR Exemptions

### **Bureau of Industry and Security (BIS)\*\***

- Role of BIS
- Export Control Process
- Commerce Control List
- License Exceptions
- Submitting the Application
- How to Get Assistance

**\*\*(Formerly BXA)**